



J THOMAS & COMPANY PRIVATE LIMITED

GUWAHATI MARKET SYNOPSIS - SALE 19/2026

(*NEW SEASON TEAS ONLY)

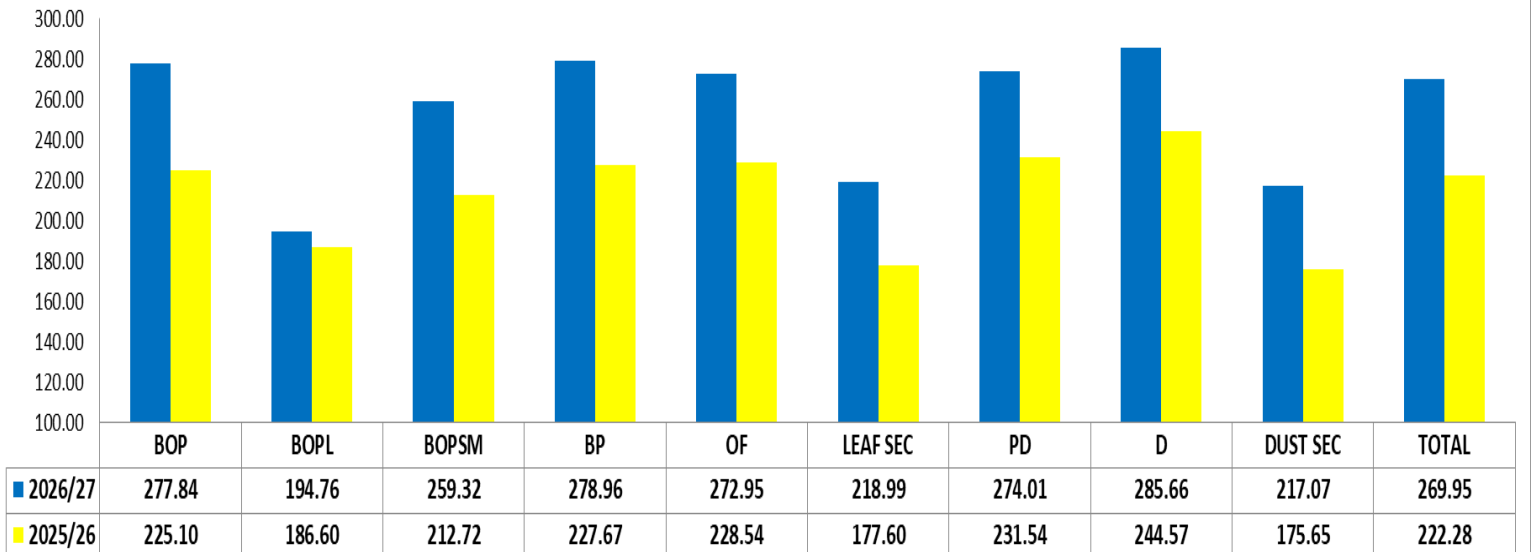
Market Report	
LEAF	DUST
* Market witnessed good demand. * All sorts tended easier following quality.	* Market witnessed good demand. * All sorts sold easier.

Buying Analysis	
LEAF	DUST
* WI: Good support. * HUL: Selective. * TCPL: Very selective. * Internals: Fair support. * Exporters: Operated.	* HUL: Operated. * WI: Operated. * TCPL: Very selective. * Internals: Fair support.

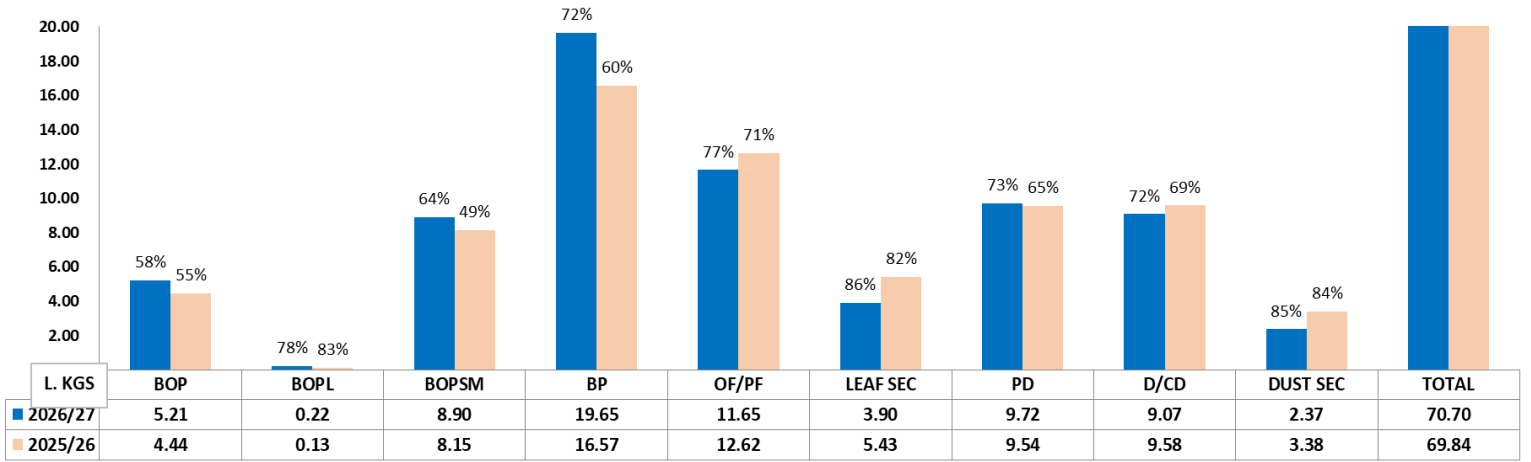
AUCTION AVERAGES												
	2026/27			2025/26			2024/25			UPTO SALE 19		
	SALE 19	SALE 18	+/-	SALE 19	SALE 18	+/-	SALE 19	SALE 18	+/-	2026/27	2025/26	2024/25
LEAF	259.51	265.34	-5.83	206.74	211.94	-5.20	214.89	239.04	-24.15	268.80	219.24	235.42
DUST	264.56	271.13	-6.56	220.48	223.17	-2.69	213.08	225.17	-12.09	272.64	228.68	228.55
TOTAL	261.02	267.20	-6.18	211.19	215.68	-4.49	214.37	234.83	-20.46	269.95	222.28	233.46

GTAC AUCTION AVERAGES										
SALE		14	15	16	17	18	19	20	21	
LEAF	2026/27	316.36	280.32	0.00	275.45	265.34	259.51	0.00	0.00	
	2025/26	251.53	237.34	0.00	220.96	211.94	206.74	204.00	216.59	
DUST	2026/27	317.55	285.07	0.00	278.43	271.13	264.56	0.00	0.00	
	2025/26	259.83	237.64	0.00	230.59	223.17	220.48	215.36	234.85	
TOTAL	2026/27	316.64	281.54	0.00	276.33	267.20	261.02	0.00	0.00	
	2025/26	253.99	237.43	0.00	224.06	215.68	211.19	207.43	222.61	

GTAC Grade Wise Averages Upto Sale 19



GTAC Grade Wise Sold Quantities & Sold % Upto Sale 19



OFFER / SOLD QUANTITY & AVERAGE PRICE (2026/27)

	THIS SALE				LAST SALE				UPTO SALE 19			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
BROKENS	19,40,680	12,70,813	262.87	35%	12,27,618	8,68,845	268.07	29%	51,80,955	35,21,412	272.09	32%
FANNINGS	6,17,212	4,59,509	262.41	26%	3,64,300	3,01,052	272.97	17%	15,07,204	11,64,726	272.95	23%
LEAF SEC.	1,20,841	1,08,819	207.96	10%	84,116	75,884	203.77	10%	2,98,107	2,67,600	207.45	10%
LEAF TOTAL	26,78,733	18,39,141	259.51	31%	16,76,033	12,45,781	265.34	26%	69,86,266	49,53,739	268.80	29%

	THIS SALE				LAST SALE				TO DATE			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
DUST	9,70,105	6,89,989	271.95	29%	6,65,018	5,24,508	278.07	21%	25,81,287	18,79,466	279.64	27%
DUST SEC.	1,24,768	99,855	213.48	20%	73,100	66,499	216.32	9%	2,78,150	2,36,586	217.07	15%
DUST TOTAL	10,94,873	7,89,843	264.56	28%	7,38,118	5,91,007	271.13	20%	28,59,437	21,16,052	272.64	26%
TOTAL	37,73,606	26,28,984	261.02	30%	24,14,151	18,36,788	267.20	24%	98,45,703	70,69,790	269.95	28%

OFFER / SOLD QUANTITY & AVERAGE PRICE

LEAF	THIS SALE				LAST SALE				UPTO SALE 19			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2026/27	26,78,733	18,39,141	259.51	31%	16,76,033	12,45,781	265.34	26%	69,86,266	49,53,739	268.80	29%
2025/26	17,24,500	10,72,898	206.74	38%	20,42,934	11,53,606	211.94	44%	77,12,601	47,33,848	219.24	39%

DUST	THIS SALE				LAST SALE				UPTO SALE 19			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2026/27	10,94,873	7,89,843	264.56	28%	7,38,118	5,91,007	271.13	0%	28,59,437	21,16,052	272.64	26%
2025/26	7,56,322	5,14,004	220.48	32%	8,81,283	5,77,076	223.17	35%	32,56,788	22,50,356	228.68	31%

TOTAL	THIS SALE				LAST SALE				UPTO SALE 19			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2026/27	37,73,606	26,28,984	261.02	30%	24,14,151	18,36,788	267.20	24%	98,45,703	70,69,790	269.95	28%
2025/26	24,80,822	15,86,903	211.19	36%	29,24,217	17,30,682	215.68	41%	1,09,69,389	69,84,204	222.28	36%

PRICE RANGE

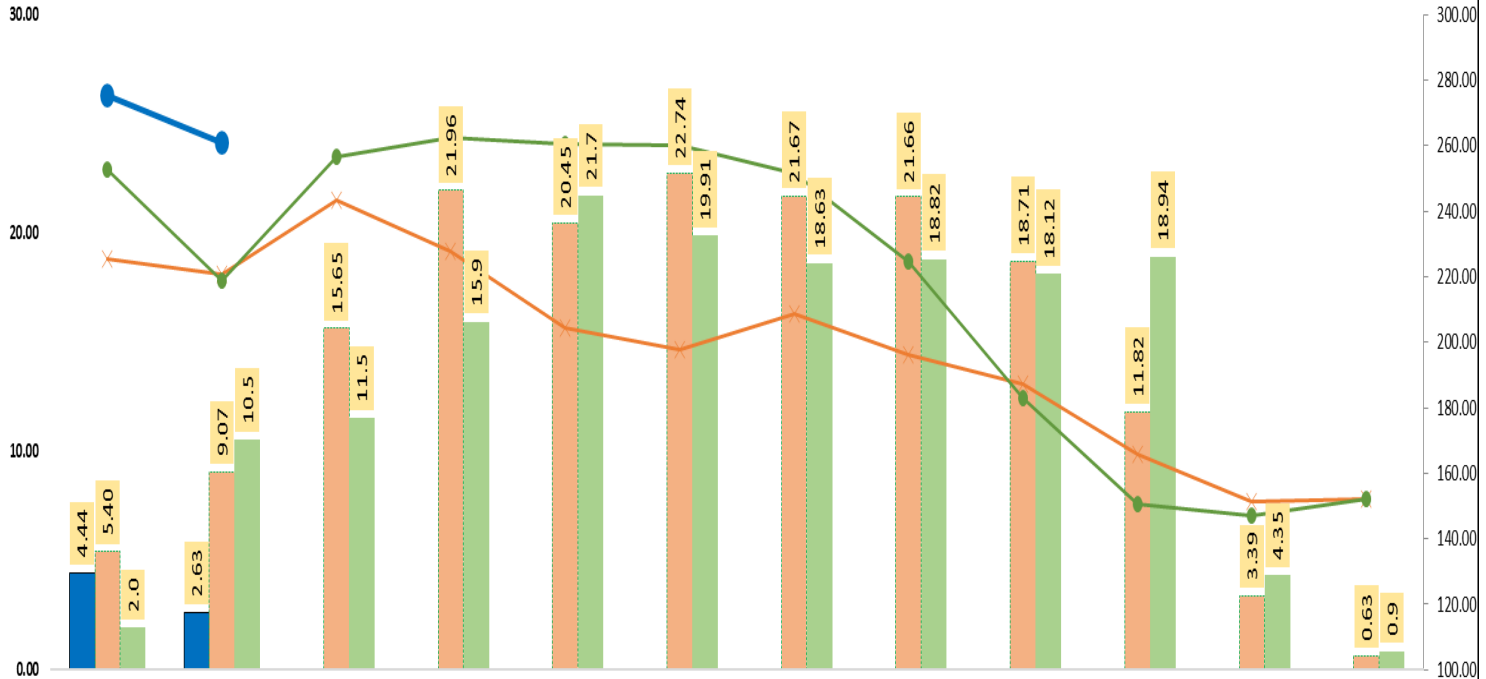
% OF TEAS SOLD	LEAF					DUST				
	2026/27		UPTO SALE 19			2026/27		UPTO SALE 19		
	SALE 19	SALE 18	2026/27	2025/26	2024/25	SALE 19	SALE 18	2026/27	2025/26	2024/25
BELOW 150	1	1	1	13	15	2	1	1	13	17
BETWEEN 151.00-200.00	11	10	10	34	22	9	10	9	34	23
BETWEEN 201.00-250.00	30	30	27	22	22	33	31	29	16	18
BETWEEN 251.00-300.00	42	31	34	22	21	32	21	25	18	26
BETWEEN 301.00-350.00	14	23	20	7	13	22	33	29	13	11
BETWEEN 351.00-400.00	2	3	6	2	6	2	3	5	4	4
ABOVE 400.00	1	1	2	1	2	1	1	1	2	1

FUTURE FRESH OFFERING (IN PACKAGES)

SALE NO	THIS YEAR-2026			LAST YEAR-2025			DIFFERENCE		
	LEAF	DUST	TOTAL	LEAF	DUST	TOTAL	LEAF	DUST	TOTAL
20	85,851	30,845	1,16,696	68,655	24,771	93,426	17,196	6,074	23,270
21	67,254	25,610	92,864	63,038	23,079	86,117	4,216	2,531	6,747
22	66,981	23,471	90,452	58,618	21,141	79,759	8,363	2,330	10,693
TOTAL	7,377	3,322	10,699	6,381	1,954	8,335	996	1,368	2,364

M KGS

GTAC Monthly Price Movement



	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC	JAN	FEB	MAR
2026 AVG.	275.24	261.02										
2025 AVG.	225.49	220.63	243.58	227.80	204.29	197.67	208.53	196.06	187.08	165.65	151.34	152.01
2024 AVG.	252.77	219.00	256.54	262.32	260.67	260.10	251.52	224.62	183.13	150.73	146.92	152.01

* Please note May 2026-27 Price is calculated on SALE 19 Only

GTAC BUYING FOR THE SALE 19

	LEAF			DUST			TOTAL				
	Kgs	AVG	%	Kgs	AVG	%	Kgs	AVG	%		
OFFER	26,78,733.3			10,94,873.1			37,73,606.4				
SOLD	18,39,140.9			7,89,843.2			26,28,984.1				
SOLD %	69%			72%			70%				
ZONE	Kgs	AVG	%	ZONE	Kgs	AVG	%	ZONE	Kgs	AVG	%
TCPL	1,462	183.59	0%	TCPL	368	281.00	0%	TCPL	1,829	203.16	0%
HUL	94,638	271.29	5%	HUL	2,28,589	283.01	29%	HUL	3,23,227	279.58	12%
W.India	6,63,031	273.30	36%	W.India	1,56,380	250.21	20%	W.India	8,19,411	268.90	31%
WI.Pack	1,75,964	274.63	10%	WI.Pack	1,35,585	291.43	17%	WI.Pack	3,11,549	281.94	12%
N.India	4,84,912	243.55	26%	N.India	1,37,629	256.43	17%	N.India	6,22,541	246.40	24%
NI.Pack	41,403	238.28	2%	NI.Pack	17,525	269.80	2%	NI.Pack	58,928	247.65	2%
Packeteers	61,610	233.01	3%	Packeteers	5,447	193.50	1%	Packeteers	67,057	229.80	3%
C.India	51,738	279.80	3%	C.India	358	187.00	0%	C.India	52,095	279.16	2%
Exports	1,34,150	268.76	7%	Exports	1,846	149.09	0%	Exports	1,35,996	267.14	5%
Local	62,324	226.49	3%	Local	22,664	225.32	3%	Local	84,988	226.18	3%
S.India	20,345	215.98	1%	S.India	70,784	225.65	9%	S.India	91,129	223.49	3%
Others	47,565	219.24	3%	Others	12,669	239.10	2%	Others	60,234	223.41	2%
TOTAL	18,39,141	259.51	100%	TOTAL	7,89,843	264.56	100%	TOTAL	26,28,984	261.02	100%

GTAC ASSAM BATTING ORDER UPTO SALE 19

MARK	2026-27			2025-26		
	RANK	KGS	AVG	RANK	KGS	AVG
DECKIAJULI	1	23,424	470.37	1	14,844	453.57
HATIMARA	2	11,441	432.01	6	19,628	384.62
HALMARI	3	35,194	431.19	5	39,715	386.65
HOOKHMOL	4	1,203	408.15	2	3,723	436.71
SOTAI	5	817	404.41	3	772	417.58
GELAKEY	6	11,618	389.27	17	13,299	344.23
DEOHALL	7	19,556	385.21	29	39,440	312.87
JAMIRAH	8	4,325	384.01	14	4,271	353.58
GHILLIDARY	9	8,564	380.10	20	7,145	338.08
BANAMALIE	10	11,883	367.19	4	6,717	393.21
KAMARBUND	11	7,463	366.31	9	7,773	364.19
DUFLATING	12	1,214	364.89	12	10,594	357.93
HIRAJULI	13	8,555	363.11	7	15,340	383.19
BIJLEEJAN	14	35,294	362.24	13	38,764	355.91
DOOMNI	15	32,182	361.51	18	17,432	342.43
DOOLAHAT	16	16,201	357.46	27	44,489	321.26
DEHA	17	17,454	352.89	19	14,773	342.03
BORSILLAH	18	13,685	352.59	8	18,859	378.53
SOCKETING	19	28,398	351.71			
DHOOIE	20	7,030	350.11	22	8,269	327.33
BUKHIAL	21	27,845	348.93			
NARAYANPUR	22	2,229	344.56	28	11,043	314.02
SOCKLATINGA	23	14,071	344.40	10	14,469	361.61
BAHIPOOKRI	24	49,094	343.85	40	16,702	302.55
KOPATI	25	42,948	342.75	24	32,416	324.33

ASSAM BATTING ORDER (GTAC+CTTA) UPTO SALE 19

MARK	2026-27			2025-26		
	RANK	KGS	AVG	RANK	KGS	AVG
DECKIAJULI	1	23,424	470.37	1	14,844	453.57
GATOONGA	2	2,235	450.45	2	6,061	444.46
HATIMARA	3	11,441	432.01	8	19,628	384.62
HALMARI	4	36,901	429.85	7	40,944	389.10
HOOKHMOL	5	1,203	408.15	3	5,877	440.26
SOTAI	6	817	404.41	5	772	417.58
GELAKEY	7	11,618	389.27	25	13,299	344.23
DEOHALL	8	19,556	385.21	55	39,440	312.87
JAMIRAH	9	4,325	384.01	19	4,271	353.58
GHILLIDARY	10	8,564	380.10	31	7,145	338.08
DOOMURDULLUNG	11	11,763	379.34			
BORBAM	12	23,423	375.15	12	11,902	365.23
KHARIKATIA	13	23,149	372.96	17	12,161	357.60
NIRMALA	14	1,352	370.81			
BANAMALIE	15	11,883	367.19	6	6,717	393.21
KAMARBUND	16	7,463	366.31	13	7,773	364.19
DUFLATING	17	1,214	364.89	16	10,594	357.93
SILONIBARI	18	2,402	364.31	22	14,582	350.64
HIRAJULI	19	8,555	363.11	9	15,340	383.19
BORSAPORI	20	16,984	362.35	30	14,676	339.67
BIJLEEJAN	21	35,294	362.24	18	38,764	355.91
DOOMNI	22	32,182	361.51	27	17,432	342.43
ROMAI	23	29,158	361.48	107	4,173	291.15
AMGOORIE	24	29,474	361.18	54	27,720	313.06
DOOLAHAT	25	16,201	357.46	44	44,489	321.26

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